

Quad City Civic Center Authority Minutes
Thursday, March 21, 2019

Board Members Present: Chairperson Jennifer Walker, Mike Haney, Stacey Happ, Reggie Freeman, Randy Tweet, Fran Prochaska, J.D. Schulte; Paul Mulcahey, Laurie Zelnio, Larry Meeske (all via phone/with respective findings from Legal Counsel). None absent.

Other Persons Present: Scott Mullen, Rocky Jones, Kevin Snodgrass, Lindsey Hintze, Karla Steele, Michelle Krueger

Introduction and Public Comment: Chairperson Walker called the meeting to Order at 12:30 p.m.

Approval of Minutes: Motion by Mr. Tweet, second by Mr. Haney, to approve the Minutes for the Board Meeting occurring on February 21, 2019. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Financials: Rocky Jones presented the financial statements with commentary (handout). Motion by Mr. Freeman, second by Mr. Tweet, to approve the financial statements for the period ending February 28, 2019. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Director's Report: Scott Mullen gave an overview of the recent past and upcoming events. Mr. Mullen reported on the protocol and responses to a breach of the dressing room area occupied by concert performers. Mr. Mullen conveyed suggestions of promoters as to certain facility maintenance items and/or improvements. Mr. Mullen informed the Board that capital requests will be presented to the Board for certain facility upgrades (e.g., dressing rooms).

Mr. Mullen described the efforts of Arena staff in connection with improving circulation among concert goers as they move about within the Arena. Mr. Mullen added that the possibilities being considered include increasing staffing levels. Mr. Mullen gave an end-of-the-season update on the Storm. Mr. Mullen announced the team's addition of Bob McNamara. Mr. McNamara will be assisting the team as a consultant on a month-to-month basis (with a specified level of Arena support), providing expertise helpful in the area of player selection and development. As a final matter within Mr. Mullen's report, he reminded the Board of the high value he places on trade organization involvement and networking. Mr. Mullen informed Board members that they should anticipate the proposed Budget (topic for upcoming meetings) allocating a more-than-normal amount to allow certain staff members to attend the IAVM Conference in Chicago. General discussion caused the conference attendance matter to be understood as an extraordinary opportunity, given the economic advantages of the proximity of the event (Chicago versus more distant sites).

Staff Report on Sponsorship Implementation Items and Solicitations Which Are the Subject of Bids, Competitive Proposals or Unique Vendors, Licensees, et al.:

Kevin Snodgrass presented the Arena Staff's evaluation of the results from the solicitation relating to lawn and tree care (chemical applications). Two proposals were received, with Mr. Snodgrass highlighted the differences in the proposals. Mr. Snodgrass cited the Staff's recommendation of an award to TruGreen, as the apparent low responsive/responsible proposer. Motion by Mr. Freeman, second by Mr. Tweet, to accept Staff's recommendation and authorize the award to TruGreen for a price of \$8,641.10. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Mr. Snodgrass presented the Arena Staff's evaluation of the results from the solicitation relating to the purchase of oval banquet tables and caddies/carts. Mr. Snodgrass identified receipt of a single property and provided justification of the single proposal being accepted for the award, given the uniqueness and limited availability of the specific product contained within the proposal. Accordingly, Mr. Snodgrass' presentation concluded with the Staff's recommendation of an award to SICO America Inc, all as being in the public's best interest. Motion by Mr. Schulte, second by Mr. Tweet, to accept Staff's recommendation and authorize the bid award to SICO America Inc. for a price of \$22,845.00. It was noted that Mr. Schulte's motion incorporated the findings of Mr. Snodgrass. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Chairperson Walker informed the Board, that based upon the Arena staff familiarizing her with the specifics of the competitive solicitation for banking services proposals (together with the low number of responses), an invitation was being extended by her for a motion to withdraw the Arena's solicitation in favor of initiating a fresh solicitation. Included within Chairperson Walker's observations was the suggestion that the specs within the earlier invitation might have contributed to the inadequacy of responses. General Board discussion was summarized as accepting Chairperson Walker's observations as findings and, on that basis, a motion was made by Mr. Freeman, seconded by Ms. Happ, to withdraw the invitation without acceptance of any bids, in favor of Arena staff developing a revised solicitation, thereby promoting a broader opportunity and better serving the public interests. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Executive/Closed Session: None.

The meeting was adjourned at 1:01 p.m.



Roger L. Strandlund, Acting Secretary